

Keys to Instant Rapport – Effective Communication for Better Working Relationship

Course Code: ASKKNR

Course Synopsis:

One common unmistakable trait found among people who succeed professionally in their careers, is that they – possess an ability to connect quickly with others... and thus able to form strong relationships with the key important people they work with.

At first, it may seem this ability is a ‘natural-born’ talent possessed by a lucky few, but truth is – you too can experience interpersonal success with people by applying a proven arsenal of rapport-building secrets and relationship-forming strategies.

This workshop equips you with new psychological discoveries and skillsets to create close ties with others – that will have you enjoy connective and mutually-supportive relationships with the key people at work (including your colleagues, superiors and clients).

Course Objectives: By the end of the course, you would be able to:

- Understand the psychological methods to connect with people and create trust (as quickly as within the first minutes of knowing them)
- Heighten your likability in the minds of others using the strategies of 'personal magnetism'
- Implant rapport-encouraging words & phrases you're your conversations to escalate closer bonds and relationships with people
- Convert the behaviours of hard-to-get-along or hostile individuals and have them become more agreeable and cooperative
- Obtain long-lasting supportive relationships and trust with important people (such as colleagues, superiors and clients) in your career

Course Outline:

- The secret psychology of how trust can speedily happen between two people
- A key technique to trigger 'feelings of connectedness' in people (this happens as quickly as within the first 2 minutes of meeting)
- How to increase your personal likability and have others feel comfortable in getting closer to you
- Why most dialogues between people are mostly 'surface talk' that doesn't connect (and how to turn things around by applying a method that creates 'connective conversations')
- What to say and do to increase another person's willingness to cooperate with you 3 factors (proven by scientific behavioral discoveries) on how genuine liking between human beings are formed

Course Duration: 1 day (8 hours), 9:00am - 5:00pm

Course Fee: \$513.60 (Inc. GST) per participant

Course Date: Refer to Training Calendar <http://asktraining.com.sg/calendar>



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